Impact Tracking Form

Loan Name: Auburnlea Farms Corner Market Inc.
Est Closing Date: 11/6/2014

Loan Officer: Jordan Williams
Loan Closer: Tom Fawcett

CCB Loan Number: 123456789
VCC Loan Number: 123456789

Total Loan Amt: $25,000.00
Total Project Amt: $0.00
Gross Annual Rev: $485,000.00

Development Type: Small Business
Focus Area: Fresh Food

New Market Tax Credit: Funding Target:

Loan Purpose/Project Description (First sentence must reflect project/loan summary for inclusion on reports & investor requests.)

Working Capital Line

Customer Identity:

(Govt Programs)
- Women Owned
- Minority Owned

Beneficiary Identity:
(Clientele Based)
- Minors
- Seniors
- Disabled

Property Data:

<table>
<thead>
<tr>
<th>UNITS</th>
<th>SQUARE FEET</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total</td>
<td>0.00</td>
</tr>
<tr>
<td>Residential</td>
<td>0.00</td>
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<tr>
<td>Affordable Residential</td>
<td>0.00</td>
</tr>
<tr>
<td>Preservation</td>
<td>0.00</td>
</tr>
<tr>
<td>Commercial</td>
<td>0.00</td>
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</table>

Jobs Data

<table>
<thead>
<tr>
<th>Non-Construction</th>
<th>Construction</th>
</tr>
</thead>
<tbody>
<tr>
<td># Job Closing</td>
<td>0</td>
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<tr>
<td># Jobs Retained</td>
<td>0</td>
</tr>
<tr>
<td>Living Wage Retained</td>
<td>0</td>
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<tr>
<td>Job To Be Created</td>
<td>0</td>
</tr>
<tr>
<td>Living Wage Created</td>
<td>0</td>
</tr>
</tbody>
</table>

Property Collateral

Property Address: 1230 Greenview Drive
Property City: Lynchburg
Property State: VA
Zip Code: 24551

Demographics

Tract Code: 0016.00
County Code: 680
MSA Code: 31340
State Code: 51
(Including leading zeros as applicable)

Tract Income Level: Mid
GeoUnderServed: Yes

Form Errors/Confirmation Messages Appear Below: (Update Pipeline record to make changes to this form)

Confirm not Community Facility
Small Business

Loans Impact Summary: Small Business or Commercial Real Estate Projects

Date: 
Project Name: 
Loan Officer: 
Project Type: 
Total Project Amount: 
Impact Address: 

Impact Grade: 

Impact Score: 
Bid For VOC: 
Project & Community Characteristics: 
Community Development: 
Additional: 
BONUS Points: 

Impact Analysis:

1. Is the project solely to happen without VOC financing? 
2. Project & Community Characteristics:
   - Does the project support the creation of a new business or the expansion of an existing business? 
   - Is the project in a low-income area? 
   - Is the project in a moderate-income area? 
   - Is the project in a high-income area? 

3. Community Characteristics:
   - Does the project leverage local, state, or federal economic development strategies? 
   - Is the project likely to be a catalyst for future private investment? 
   - Does the project bring in new developers to a community that lacks developers? 
   - Does the project improve a vacant or neglected real estate? 

4. Analysis:
   - Is the project part of a specific stated local or regional economic development strategy? 
   - Will the project create new jobs within 1 to 2 years? 

5. Social Impact:
   - Does the project help to increase access to healthy foods? 
   - Does the project facilitate the aggregation of fresh foods? 
   - Is the project a certified local or organic business? 
   - Is the social enterprise a Certified B Corp? 
   - Is 50% or more of the project's beneficiaries minority or women-owned? 
   - Does the project increase the use of renewable energy or improve energy efficiency? 

1 = yes response
## Loan Impact Summary: Affordable Housing & Mixed Use Projects

<table>
<thead>
<tr>
<th>Date:</th>
<th>Impact Point Scale</th>
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<tbody>
<tr>
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</table>

<table>
<thead>
<tr>
<th>Project Name:</th>
<th></th>
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<tbody>
<tr>
<td>Loan Officer:</td>
<td></td>
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<tr>
<td>Project Type:</td>
<td></td>
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<tr>
<td>Total Loan Amount:</td>
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<tr>
<td>Project Address:</td>
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</table>

### Impact Grade:

<table>
<thead>
<tr>
<th>Maximum Score</th>
<th>Awarded Score</th>
<th>% of Impact Points</th>
</tr>
</thead>
<tbody>
<tr>
<td>Impact Score</td>
<td>43</td>
<td>0</td>
</tr>
</tbody>
</table>

**But For VCC**

**Project & Community Characteristics**

- Does the project increase housing options through preservation or new construction? 0 0
- Does the project support a stated community housing strategy? 0 0
- Will the project provide affordable housing options? If yes, select one:
  - Very Low Income (<60% of AMI) 0 0
  - Low Income (60 to 80% of AMI) 0 0
  - Moderate Income (80 to 120% of AMI) 0 0
  - Are these committed or designated affordable units? 0 0
- Is the project located in an:
  - Low Income Area 0 0
  - Moderate Income Area 0 0
  - High Income Area 0 0
  - Distressed or Underbanked Area 0 0
  - High Poverty Area 0 0
  - High Minority Area 0 0
  - High Unemployment Area 0 0
  - Rural Area 0 0
- Is the project linked with essential program and support services (i.e., health services, job training, childcare)? 0 0
- Is the project located near transportation and/or employment opportunities and services? 0 0
- Does the project attempt to promote income diversity in strategic locations (i.e., deconcentrate poverty)? 0 0
- Does the project improve the sustainability of commercial space? 0 0
- Is the project being developed by a not-for-profit developer? 0 0
- Does the project meet the Earth Craft Standard or another recognized green standard? 0 0

**Community Revitalization**

- Does the project leverage local, state, national or philanthropic sources of capital? 0 0
- Does the project further a specific stated local or regional community revitalization strategy? 0 0
- Is the project likely to provide a catalyst for future private investment? 0 0
- Does this project take a new developer or a community that lacks developers, toward growth and development in a community with limited housing supply? 0 0
- Does the project improve a vacant or disinvested real estate? 0 0
- Does the project restore or reuse a landmark or otherwise important property? 0 0

### Strict Impact:

- Does the project provide housing for persons of a high needs group (i.e., Homeless, Disabled, Veterans)? 0 0

### Kicker:

**Description of Project Impact:**

**Partner Development Notes:**

**Why the Impact?**

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**Impact Assessment: Affordable Housing & Mixed Use Projects**

*But For VCC*

- Is the project unlikely to happen without VCC financing? 0 0

**Project & Community Characteristics**

- Does the project increase housing options through preservation or new construction? 0 0
- Does the project support a stated community housing strategy? 0 0
- Will the project provide affordable housing options? If yes, select one:
  - Very Low Income (<60% of AMI) 0 0
  - Low Income (60 to 80% of AMI) 0 0
  - Moderate Income (80 to 120% of AMI) 0 0
  - Are these committed or designated affordable units? 0 0
- Is the project located in an:
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  - Moderate Income Area 0 0
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**Community Revitalization**

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- Does the project restore or reuse a landmark or otherwise important property? 0 0

**Strict Impact**

- Does the project provide housing for persons of a high needs group (i.e., Homeless, Disabled, Veterans)? 0 0
# Impact Assessment: Healthcare Projects

**But For VCC**

- Is the project unlikely to happen without VCC financing? 0 0

**Project & Community Characteristics**

- Does the project improve access to affordable health care for IHL populations? 0 0
- Does the project preserve or create access to primary care or emergency care services? 0 0
- Does the project add new specialist services currently unavailable to the community? 0 0
- Is the project located in an:  
  - Medically Underserved Area (HPSA, MUA or MUF) 0 0
  - Low Income Area 0 0
  - Moderate Income Area 0 0
  - Disadvantaged or Underserved Area 0 0
  - High Poverty Area 0 0
  - High Minority Area 0 0
  - High Unemployment Area 0 0
  - Rural Area 0 0

**Jobs Impact**

- Will the project create new jobs? If yes:  
  - 1 to 15 FTEs 0 0
  - 15 or more FTEs 0 0

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**Loan Impact Summary: Healthcare Projects**

- **Date:**
- **Project Name:**
- **Loan Officer:**
- **Project Type:**
- **Total Project Amount:**
- **Project Address:**

**Impact Grade:**

<table>
<thead>
<tr>
<th>Impact Score</th>
<th>Maximum Score</th>
<th>Awarded Score</th>
<th>% of Impact Points</th>
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<tr>
<td>5</td>
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**Kicker:**

**Description of Project Impact:**

**Partner Development Notes:**

**Why the Impact?**