



# MISSION NATIONAL BANK

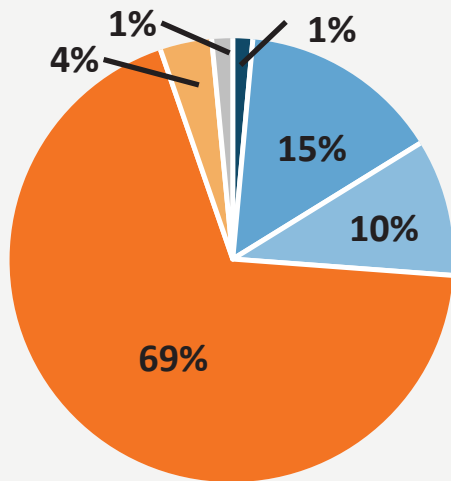
**Regions Served:** California  
**Lending Focus:** Commercial Real Estate  
**Status:** CDFI and MDI  
**Website:** www.mnbsf.com



**U.N. Sustainable Development Goals \***

Mission National Bank (MNB) has a rich history rooted in its commitment to serving underserved communities. Established in 1982, MNB has continually evolved to meet the changing needs of its customers. From its humble beginnings as a small community bank, MNB has grown into a respected financial institution with a clear social mission. Throughout its journey, the bank has remained steadfast in its dedication to promoting economic empowerment and advancing social justice. MNB has weathered economic challenges and overcome obstacles with resilience and determination.

## TOTAL OUTSTANDING PORTFOLIO



Mission National Bank’s mission is to empower individuals and businesses from diverse backgrounds by providing customized banking solutions that meet their unique needs.

## CUSTOMER PROFILE: Y.A. STUDIO

Y.A. Studio, founded by Yakuh Askew and Martine Paquin, is a San Francisco-based architectural design firm known for innovative and modern designs in the San Francisco Bay and Lake Tahoe areas. As an African American-owned, Certified Minority-Owned San Francisco Local Business Enterprise (LBE), and Micro Business Enterprise (MBE), Y.A. Studio thrives with the support of Mission National Bank. “Small businesses like ours depend on access to capital, and our partnership with MNB has provided the comfort and security to meet our financial needs and allow our business to grow and thrive,” says owner Yakuh Askew. Mission National Bank is committed to supporting minority-owned businesses through essential financial services, fostering community development, and driving economic growth.

	<i>In 000's</i>
Construction & Land Development	\$ 2,126
Single Family	\$ 21,528
Multifamily	\$ 14,615
Commercial Real Estate	\$ 100,170
Commercial & Industrial	\$ 5,506
Consumer Loans	\$ 69
Other	\$ 2,219
<b>TOTAL:</b>	<b>\$ 146,233</b>



Source: Call Report Data at 12/31/2023

\*Adopted by the UN in 2015, the Sustainable Development Goals (SDGs) are 17 integrated targets aimed at ending poverty, protecting the planet, and ensuring peace and prosperity for all by 2030.

# 2023 SNAPSHOT LOAN ORIGINATIONS



13  
TOTAL LOANS



8  
COMMERCIAL  
REAL ESTATE

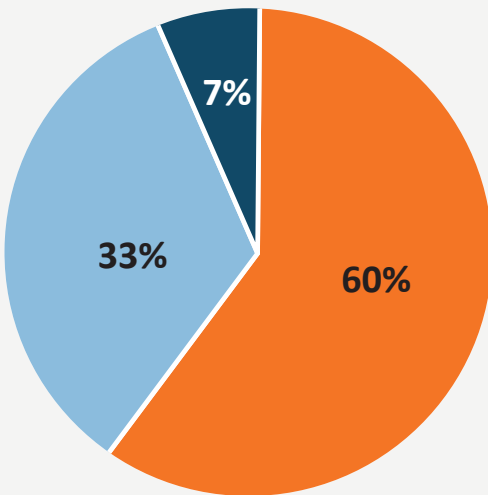


2  
MULTIFAMILY



3  
SMALL  
BUSINESS

## TOTAL PERCENTAGE OF LOAN ORIGINATIONS



## Customer Profile: Fook Hong S.F. Senior Care Center

Fook Hong S.F. Senior Care Center, led by Josephine Wong, serves the San Francisco Asian community with culturally diverse programs, gourmet meals, and entertainment for over 40 residents.

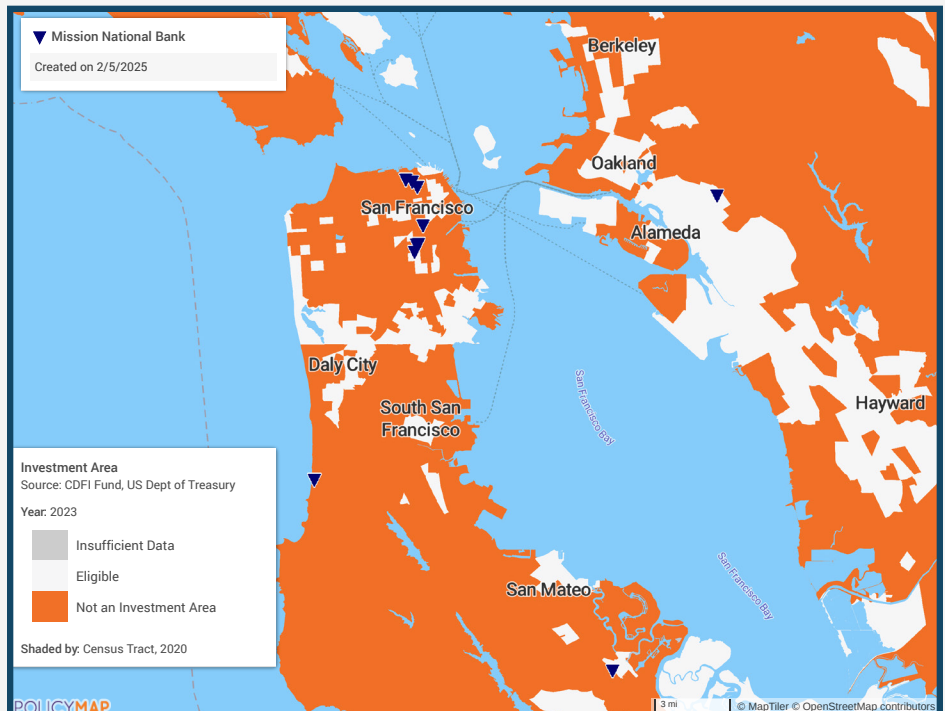


Mission National Bank has played a crucial role in its success. "Mission National Bank made my dream possible. When I expanded my elderly homecare business in 2008, they provided a significant construction and business loan, understanding the financial needs and growing demand for elderly homecare services. Unlike larger banks, which treated me like a case number, Mission National Bank operates like a family and knows me like a friend," says Josephine Wong.

## 2023 LOAN ORIGINATIONS

	In '000's
Small Business	\$ 1,850,000
Multifamily	\$ 9,200,000
Commercial Real Estate	\$ 16,615,000
<b>TOTAL:</b>	<b>\$ 27,665,000</b>

Source:  
2023 Mission National Bank loan origination



# IMPACT METRICS FY2023

## 1 LOAN PORTFOLIO IMPACT

83% - - - - - →



Loan portfolio comprised of borrowers who are women or minority-owned businesses

## 2 INVESTMENTS IN LOCAL COMMUNITY

69% - - - - - →



Loans originated to women and minority-owned businesses

31% - - - - - →



Loans generated for either first or second-generation immigrant families

92 - - - - - →



Units of affordable or workforce housing funded through loans

