

COMMUNITY AT OUR CORE

Member FDIC | Certified CDFI

Regions Served: Southern Colorado

Lending Focus: Commercial Real Estate and Farm

Status: CDFI

Website: www.fswb.bank





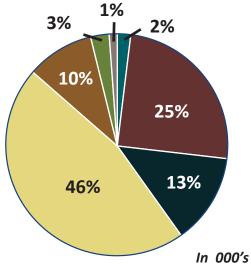




U.N. Sustainable Development Goals *

First Southwest Bank (FSWB) is a locally owned, independent community bank and certified CDFI serving the San Luis Valley and rural Colorado for over 100 years. FSWB offers personal and business banking, as well as agricultural and business loans, supporting the unique needs of rural communities. In partnership with First Southwest Community Fund (FSWCF), the bank provides inclusive and equitable access to capital and gap funding through innovative programs for rural entrepreneurs and small business owners. Together, FSWB and FSWCF ensure that all community members, including those historically underserved, have the opportunity to prosper and thrive.

TOTAL OUTSTANDING **PORTFOLIO**



Construction & Land \$ 5,504 Development \$ 71,163 **Farm**

Single Family \$37,991 **Commercial Real Estate** \$ 132,304

Commercial & Industrial \$ 27,791

Consumer Loans \$ 7,606

> \$ 3,306 \$ 285,103 TOTAL:

Source: Call Report Data at 12/31/2023

Other

First SouthWest Bank is deeply rooted in southern Colorado, having served the region for more than 100 years supporting rural economic development and reinvesting in the communities they call home.

CASE STUDY: AXIS HEALTH SYSTEM

Axis Health System is a community-based healthcare organization serving the medically underserved region of southwest Colorado. In 2023, FSWB financed Axis's purchase of a new building, consolidating primary, behavioral, and oral healthcare, as well as administrative services, into one location, and adding a pharmacy. The new facility will offer additional health resources, including diabetes and nutrition education, chronic disease management, vaccinations, and reproductive health services. It will also provide outreach services, insurance enrollment assistance, support for non-English speakers, and transportation and care coordination for families and people facing homelessness.

